



QuisLex

## About QuisLex

Managed Document Review  
Contracts | M&A | Compliance  
Privacy | Legal Operations  
Legal Spend Management



[www.quislex.com](http://www.quislex.com)

# About Quislex

QuisLex is an award-winning legal services provider that was founded almost 20 years ago on the idea that even complex and intricate legal services can (and should) be delivered more efficiently by introducing scalable, repeatable, well-managed processes to legal workflows.

Our full-time highly trained attorneys, process experts, legal technologists, statisticians, and linguists work closely with our clients to reduce cost, mitigate risk, and maximize efficiency. QuisLex is regularly acknowledged as a leader in the legal services industry, and is proud to be recognized with numerous awards for excellence. QuisLex is a nationally certified Minority Business Enterprise.

QuisLex's overarching philosophy in delivering litigation and corporate services is to maintain an intense focus on the success of our clients by proactively helping them find ways to complete projects more efficiently and at a lower cost. We form true partnerships with our clients and positively impact their businesses. Our clients reap the long-term benefits of our continuous investments in people, processes, and technology.

In shaping our corporate culture, we have paired legal department and law firm best practices with a highly talented, motivated work force with process expertise and technological savvy focused on long-term growth and strong client management.

Our ability to deliver high quality results in complex, high-volume work is made possible through process-driven efficiency, strong quality controls, and effective use of technology.

This innovative alignment of human capital, process discipline, and technology creates opportunities that extend beyond cost and risk mitigation, and enables our clients to pursue new initiatives that support both legal and business strategies, and directly impact the bottom line.

QuisLex ensures that you can meet your objectives by bringing the following distinct advantages:

- full-time permanent employees with well-defined career paths ensuring continuity and knowledge retention
- integrated technology, independent quality processes and data analytics
- capacity and expertise that scale to need
- flexible resourcing models based on client needs, with the ability to support many time zones in real time
- management of complex workflows on a global scale
- leadership with global legal department and big law backgrounds intimately involved in client management and project execution

We are also uniquely focused on quality. Our patented Legal Quality Management System, based on Lean Six Sigma discipline, improves quality, reduces risk, and provides increased insights through data analytics into budget, project management, and outcomes.

---

**"The common denominator across all our services is a non-negotiable requirement for excellence."** Ram Vasudevan, CEO

---



## Areas of Expertise

---

### Managed Document Review for Litigation and Investigations

Document review and analysis for litigation, regulatory and internal investigations, and compliance audits

### Contracts

Review, analysis, abstraction, negotiation, and consulting across many agreement types and industries

### M&A

Due diligence and related support for mergers and acquisitions, spin-offs, divestitures, and corporate restructurings

### Compliance/Privacy

Customized program design and support to help comply with regulatory requirements or internal policies

### Legal Operations

Strategic planning and execution for companies intent on running their legal departments like a business

### Legal Spend Management

Invoice review programs to monitor compliance with billing guidelines and develop meaningful legal spend analytics

## Clients

---

- Leading global financial institutions;
- Insurance companies;
- Major technology, pharmaceutical and manufacturing companies;
- Global 500 corporations and worldwide industry leaders;
- AmLaw 100 and magic circle law firms.

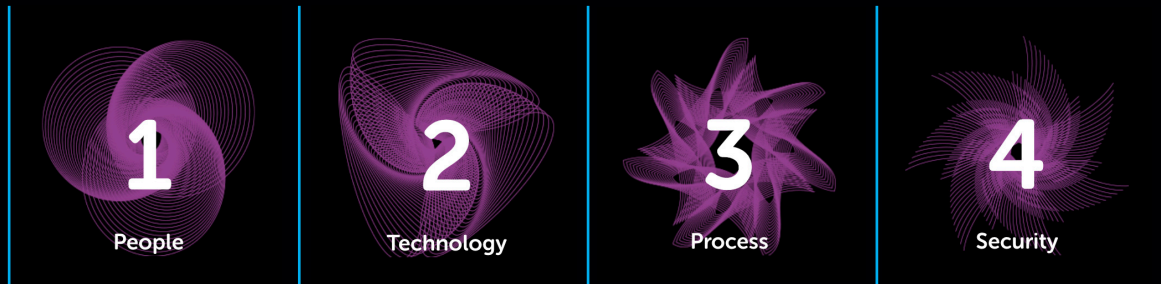
## Certifications

---

- **ISO 27001:2013**  
Certification for Information Security;
- **ISO 9001:2015**  
Certification for Quality Management;
- **SSAE 16 (formerly SAS 70 Type II)**  
Certification for Compliance;
- **HITRUST CSF** certified;
- **HIPAA** compliant.



# How We Get It Done



## 1 High Performance Professionals

With more than 1,000 highly-trained, full-time permanent employees, QuisLex offers an unmatched combination of on-demand expertise and scale. We place significant focus on developing and maintaining the best legal operations workforce through rigorous and comprehensive training.

- Formal mentoring programs
- Highly competitive merit-based compensation packages with comprehensive benefits
- Attractive career paths
- Generous employee perks and awards programs

## 2 Identifying the Right Technologies

QuisLex identifies, tests, and integrates market leading technologies into each of our managed services according to individual client requirements. Whether it is the latest cutting-edge AI application or an industry stalwart, our team of technologists, programmers, statisticians, analysts, and project managers understand how to maximize their benefits. We can help demystify these technologies, sort through facts and fictions, and assess the risks, costs, and benefits of taking on a new legal technology initiative.

## 3 Industry Leading Process Rigor

We accomplish your objectives with our Legal Quality Management System (an ISO 9001:2015 certified process that applies Six Sigma-based methodologies to deliver quality, consistency, and effectiveness at both the project and organizational level) that delivers predictable outcomes.

## 4 Uncompromising Data Security

Data security and confidentiality are of paramount importance to QuisLex. In fact, we were the first alternative legal services provider to be certified under the ISO 27001:2013, SSAE 16/ ISAE 3402 (SOC 1), and AT101 (SOC2) standards for data security.

# We're here to help you



**MARK WILCOX** (Global Vice President, Business Development)

Mark is a veteran "Customer First" sales leader with 15 years' experience as a sales executive in the legal software and services industry. Prior to joining QuisLex, he spent 10 years running sales in the eDiscovery space and 3 years in legal and cybersecurity compliance space. Mark has over 30 years of sales leadership success across multiple industries and is skilled at applying innovation and process excellence across industry lines while engaging and providing value to customers. He received his BS in Corporate Communication from Oregon State University and has taught sales training and public speaking courses through Dale Carnegie and Miller Heiman.

[mark.wilcox@quislex.com](mailto:mark.wilcox@quislex.com) | +1.503.915.7801



**DAVID S. COCHRAN** (Director of Sales Operations and Channel Partners)

Dave has more than 30 years of legal data management and technology-based engagement experience as a project manager, consultant, and executive. He works with QuisLex clients to develop custom technology and process solutions for privacy and compliance, managed document review, and legal spend analysis engagements. Dave conducts needs/gap analysis and data mapping consulting for clients that require knowledge for their third-party vendor management, compliance/privacy, eDiscovery, and other initiatives. He has worked with clients around the world including developing an on-site eDiscovery operation in Paris for a corporate client, and a data collection and management project for a corporation in the US, Canada and the EU. Dave received his BA in Political Science from The Pennsylvania State University. He is active in the Greater Pittsburgh Community Food Bank, was the past president of the Local PTA, and spent many years as a volunteer coach in local youth sports.

[david.cochran@quislex.com](mailto:david.cochran@quislex.com) | +1.412.638.7423



**AMY MAXWELL** (Client Services Advisor, South/Southeast)

Amy is a Client Advisor and works with global legal teams to streamline, standardize, and optimize protocols, processes, and guidelines across the legal department. Amy comes to QuisLex with over 20 years' experience in the legal field including as a paralegal in a litigation firm. Prior to joining QuisLex, Amy focused on electronic discovery, data breach and information governance. Amy volunteers with a local animal adoption rescue and has been a Wish Granter with the Make-A-Wish foundation. Amy earned her Bachelor of Arts at the University of North Texas.

[amy.maxwell@quislex.com](mailto:amy.maxwell@quislex.com) | +1.469.939.7028



**ZOLTAN HORVATH** (Client Services Advisor, East/Midwest)

Zoltan is an accomplished leader with more than 30 years of experience in the global legal services industry, specializing in technology consulting for Fortune 500 corporate legal departments and AmLaw 250 law firms. He routinely consults with key legal and corporate executives on a global basis that help manage legal spend cost reduction and streamline efficiencies. He has provided case consulting, professional services, and technology solutions over the years. Before joining QuisLex, Zoltan was the President at Planet Data since 2001 where he focused on structuring complex transactions, business development and client services. Prior to starting Planet Data, Zoltan held business development positions at Quorum Litigation Services and Merrill Corporation. He volunteers at City Harvest, New York - Presbyterian Hospital and received the 2019 Legal Services Good Scout Award for his commitment to the legal community. Zoltan earned his Bachelor of Business Administration from Ohio University in 1988.

[zoltan.horvath@quislex.com](mailto:zoltan.horvath@quislex.com) | +1.646.793.3417



New York | Hyderabad | Chicago | Los Angeles | San Francisco | Dallas | London | Pittsburgh

© QuisLex. All rights reserved. QuisLex is not a law firm and does not provide legal advice.

## QuisLex

757 Third Ave  
20th Floor  
New York, NY 10017

+1.917.512.4489  
[info@quislex.com](mailto:info@quislex.com)

[www.quislex.com](http://www.quislex.com)